

**Quarterly Enrollment Report**  
**New York State Office of Managed Care**  
**December, 2003**

Tuesday, June 29, 2004

**HMOs**

Quarter 4, 2003	Location	Group	POS	Indiv	Conver	Mcaid	Mcare	Quarter Total	+/- from Prior Quarter		
									Total	MCaid	MCare
Aetna Health Inc. (1160286)	New York	226,536	103,024	17,003	8	0	17,566	364,137	-3.12%	N/A	-3.1%
AmeriChoice of New York, Inc. (1330195)	New York	0	0	44	0	97,855	2,559	100,458	4.46%	4.46%	4.6%
Atlantis Health Plan, Inc. (1430100)	New York	296	6,931	10	0	0	0	7,237	8.80%	N/A	N/A**
Capital District Physicians' Health Plan (1090384)	Albany	237,346	530	1,427	0	54,777	8,755	302,835	0.28%	1.41%	3.3%
Cigna Healthcare of New York, Inc. (1180186)	New York	35,052	22,561	2,489	0	0	0	60,102	-7.68%	N/A	N/A**
ConnectiCare of New York, Inc. (1380298)	Tarrytown	0	0	4	0	0	0	4	0.00%	N/A	N/A**
Elderplan, Inc. (1300185)	Brooklyn	0	0	0	0	438	11,853	12,291	3.82%	32.88%	2.8%
Empire HealthChoice HMO, Inc. (1350196)	New York	281,903	4,067	20,840	0	0	50,219	357,029	3.70%	N/A	-2.0%
Excellus Health Plan, Inc. (1390598)	Rochester	491,914	3,448	25,549	0	69,980	56,986	647,877	-0.56%	4.31%	0.2%
GHI HMO Select, Inc. (1410199)	Lake Katrine	30,099	747	257	0	12,653	0	43,756	0.44%	5.94%	N/A**
Health Insurance Plan of Greater New York, Inc. (1050178)	New York	480,431	35,699	11,240	2,617	226,224	105,066	861,277	0.18%	4.08%	0.2%
Health Net of New York, Inc. (1250287)	White Plains	34,991	174,876	2,374	0	0	5,673	217,914	0.83%	N/A	-3.8%
HealthNow New York Inc. (1140685)	Buffalo	96,585	129,605	1,131	0	46,056	28,327	301,704	-1.11%	5.53%	3.0%
HealthNow New York Inc. (1141685)	Latham	19,376	61,658	506	0	12,329	18,820	112,689	0.69%	6.55%	-0.5%
Horizon HealthCare of New York, Inc. (1400199)	New York	193	0	25	0	0	0	218	-9.63%	N/A	N/A**
Independent Health Association, Inc. (1070680)	Buffalo	246,869	20,421	1,507	241	29,304	22,786	321,128	-2.11%	0.47%	0.7%
MagnaHealth of New York, Inc. (1360296)	Garden City	112	0	58	0	0	0	170	-4.12%	N/A	N/A**
Managed Health, Inc. (1280290)	New York	27	0	8	0	0	21,718	21,753	4.39%	N/A	4.4%
MDNY Healthcare, Inc. (1340295)	Melville	39,378	6,556	599	0	0	0	46,533	-7.22%	N/A	N/A**
MVP Health Plan, Inc. (1080383)	Schenectady	304,115	36,400	425	0	0	0	340,940	-1.17%	N/A	N/A**
Oxford Health Plans of New York Inc. (1170186)	New York	84,176	707,791	36,173	0	0	68,282	896,422	-2.90%	N/A	-0.3%
Rochester Area HMO/Preferred Care (1060579)	Rochester	93,571	1,778	641	0	18,383	47,482	161,855	1.06%	2.65%	0.8%
UnitedHealthcare of New York, Inc. (1260187)	New York	3,725	14,803	2,024	0	93,710	9,751	124,013	3.43%	6.29%	1.5%
Vytra Health Plans Long Island, Inc. (1150285)	Melville	59,877	27,957	913	0	8,653	0	97,400	-3.34%	8.92%	N/A**
WellCare of New York, Inc. (1240287)	New York	0	0	0	0	48,913	596	49,509	12.25%	12.46%	-5.7%
<b>HMO Quarter 4, 2003 Totals</b>	<b>Penetration Rate: 28.4</b>	<b>2,766,572</b>	<b>1,358,852</b>	<b>125,247</b>	<b>2,866</b>	<b>719,275</b>	<b>476,439</b>	<b>5,449,251</b>			

\* indicates either the plan does not serve Medicaid or there was no change in Medicaid enrollment from the previous quarter.

\*\* indicates that the category does not apply to the plan.

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**PHSPs**

Quarter 4, 2003	Location	Group	POS	Indiv	Conver	Mcaid	Mcare	Quarter Total	+/- from Prior Quarter		
									Total	MCaid	MCare
ABC Health Plan, Inc. (2170195)	New York	0	0	0	0	9,127	0	9,127	N/A**	-0.75%	N/A**
Affinity Health Plan, Inc. (2010186)	Bronx	0	0	0	0	159,944	0	159,944	N/A**	7.31%	N/A**
Buffalo Community Health, Inc. (2190696)	Buffalo	0	0	0	0	13,458	0	13,458	N/A**	12.20%	N/A**
CarePlus, LLC (2180196)	New York	0	0	0	0	77,105	0	77,105	N/A**	8.23%	N/A**
CenterCare, Inc. (2050188)	New York	0	0	0	0	80,208	0	80,208	N/A**	3.57%	N/A**
Community Choice Health Plan of Westchester, Inc. (2140295)	Yonkers	0	0	0	0	13,528	0	13,528	N/A**	2.01%	N/A**
Community Premier Plus, Inc. (2200196)	New York	0	0	0	0	54,539	0	54,539	N/A**	13.18%	N/A**
HealthFirst PHSP, Inc. (2090194)	New York	0	0	0	0	201,714	0	201,714	N/A**	11.97%	N/A**
HealthPlus, Inc. (2100195)	Brooklyn	0	0	0	0	195,717	0	195,717	N/A**	8.17%	N/A**
Hudson Health Plan, Inc. (2040287)	Tarrytown	0	0	0	0	35,483	0	35,483	N/A**	4.93%	N/A**
MetroPlus Health Plan , Inc. (1130185)	New York	0	0	0	0	179,965	0	179,965	N/A**	7.74%	N/A**
Neighborhood Health Providers, LLC (2150195)	New York	0	0	0	0	81,104	0	81,104	N/A**	6.14%	N/A**
New York State Catholic Health Plan, Inc. (2060193)	Rego Park	0	0	0	0	194,032	0	194,032	N/A**	4.52%	N/A**
SCHC Total Care, Inc. (2020487)	Syracuse	0	0	0	0	19,610	0	19,610	N/A**	3.63%	N/A**
St. Barnabas Community Health Plan (2130195)	Bronx	0	0	0	0	23,590	0	23,590	N/A**	2.84%	N/A**
Suffolk County Department of Health Services (2110295)	Hauppauge	0	0	0	0	13,330	0	13,330	N/A**	-0.32%	N/A**
The New York-Presbyterian Community Health Plan, Inc. (2160195)	New York	0	0	0	0	47,984	0	47,984	N/A**	8.38%	N/A**
<b>PHSP Quarter 4, 2003 Totals</b>	<b>Penetration Rate: 7.3%</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1,400,438</b>	<b>0</b>	<b>1,400,438</b>			

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**Managed Care Quarter Summary**

<u>Full Capitation</u>	<u>Group</u>	<u>POS</u>	<u>Indiv</u>	<u>Conver</u>	<u>Mcaid</u>	<u>Mcare</u>	<u>Total Full Capitation</u>
<u>Quarter 4, 2003:</u>	2,766,572	1,358,852	125,247	2,866	2,119,713	476,439	6,849,689
<u>Previous Quarter:</u>	2,792,676	1,388,462	135,487	2,837	1,979,847	474,923	6,774,232
<u>Change from Prior Quarter:</u>	-26,104	-29,610	-10,240	29	139,866	1,516	75,457
<u>% Change from Prior Quarter</u>	-0.9%	-2.1%	-7.6%	1.0%	6.6%	0.3%	1.1%

**Partial Capitation**

<u>Total Partial Capitation (Medicaid):</u>	14,893
<u>Total OTHER Medicaid:</u>	10,832
<u>TOTAL MEDICAID:</u>	2,145,438

**Total Capitation**

<u>All Categories This Quarter:</u>	6,875,414
<u>Total Capitation Previous Quarter:</u>	6,799,348
<u>Penetration Rate for all Managed Care:</u>	35.9% *
<u>Total % Change from Prior Quarter:</u>	1.1%

\* 19,157,532 -- 2003 Estimated Census, NYS Department of Economic Development

**Note:** The Medicaid Enrollment figures do not compare to the monthly reports. These figures are refreshed to capture enrollment updates that occurred.